

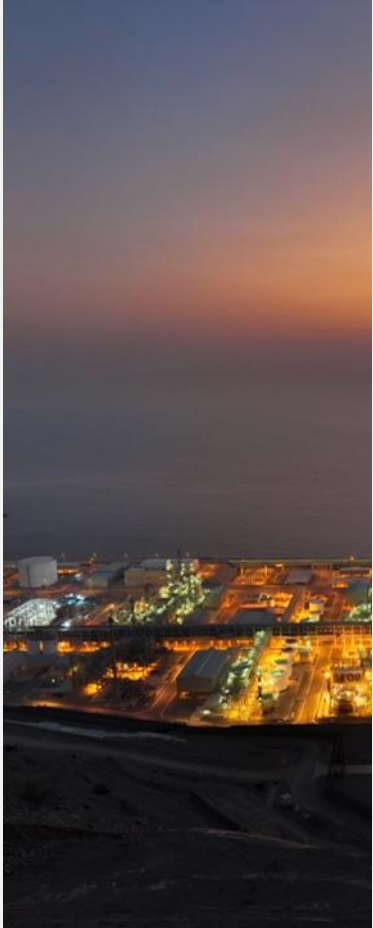


# OQ Exploration & Production (OQEP.OM)

OQ Capital Markets Day & 2025 MEIRA Conference

23 – 25 September 2025





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The information is supplied in summary form and is therefore not necessarily complete. Also, it is not intended that it be relied upon as advice to investors or potential investors, who should consider seeking independent professional advice depending upon their specific investment objectives, financial situation or particular needs.

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Some financial figures in this presentation have been converted to US\$ for the convenience of the reader at an FX rate of 0.3845 OMR per US\$. The US dollar translations should not be construed as a representation that the OMR amounts have been or may be converted into US dollars at the rate indicated. For more information, please visit [OQEP Investor Relations](#).

The Sultanate of Oman's investment arm



\$44bn+ AuM

160+ Assets domestically

50+ Countries

100%

Largest integrated energy company in Oman

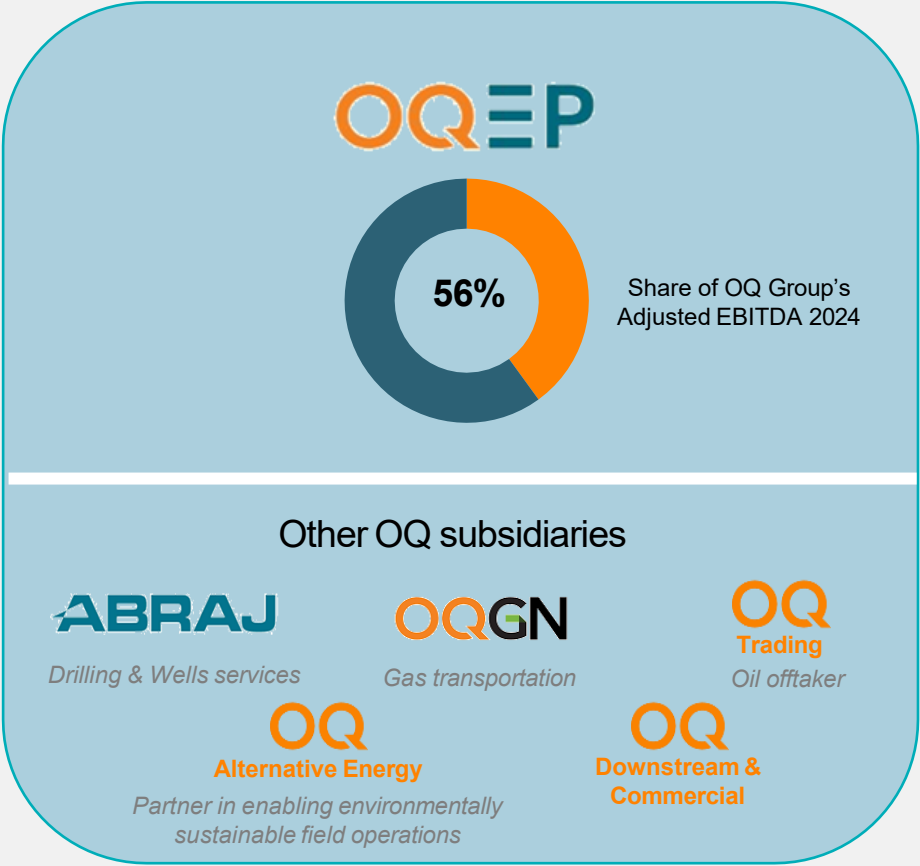


Sales in 80+ countries

33+ Assets

\$40bn+ Revenue 2024

75%



**01** One of the top 3 oil & gas producers and reserves holder in the Sultanate of Oman

**02** Young organisation that has delivered 13x production growth since inception

**03** Partner of choice for international oil & gas companies

**04** Generating top quartile returns driven by cost optimisation and operational efficiencies

**05** Committed to decarbonisation and supporting the local community



**14**  
Oil & Gas assets in Oman



**0.9 bnboe**  
WI 2P Reserves<sup>1,2</sup>  
**0.8 bnboe**  
WI 2C Contingent Resources<sup>1,2</sup>



**228kboepd**  
WI production<sup>2</sup> 2024  
% Oil/Gas: 55/45



**\$1,596mn**  
EBITDA 2024



**\$654mn**  
Free cash flow 2024



**24%**  
ROCE<sup>3</sup> 2024



**Dividend Yield ~10%**  
As of June 2025



**41% ICV<sup>4</sup>**  
\$85mn spend to domestic SMEs

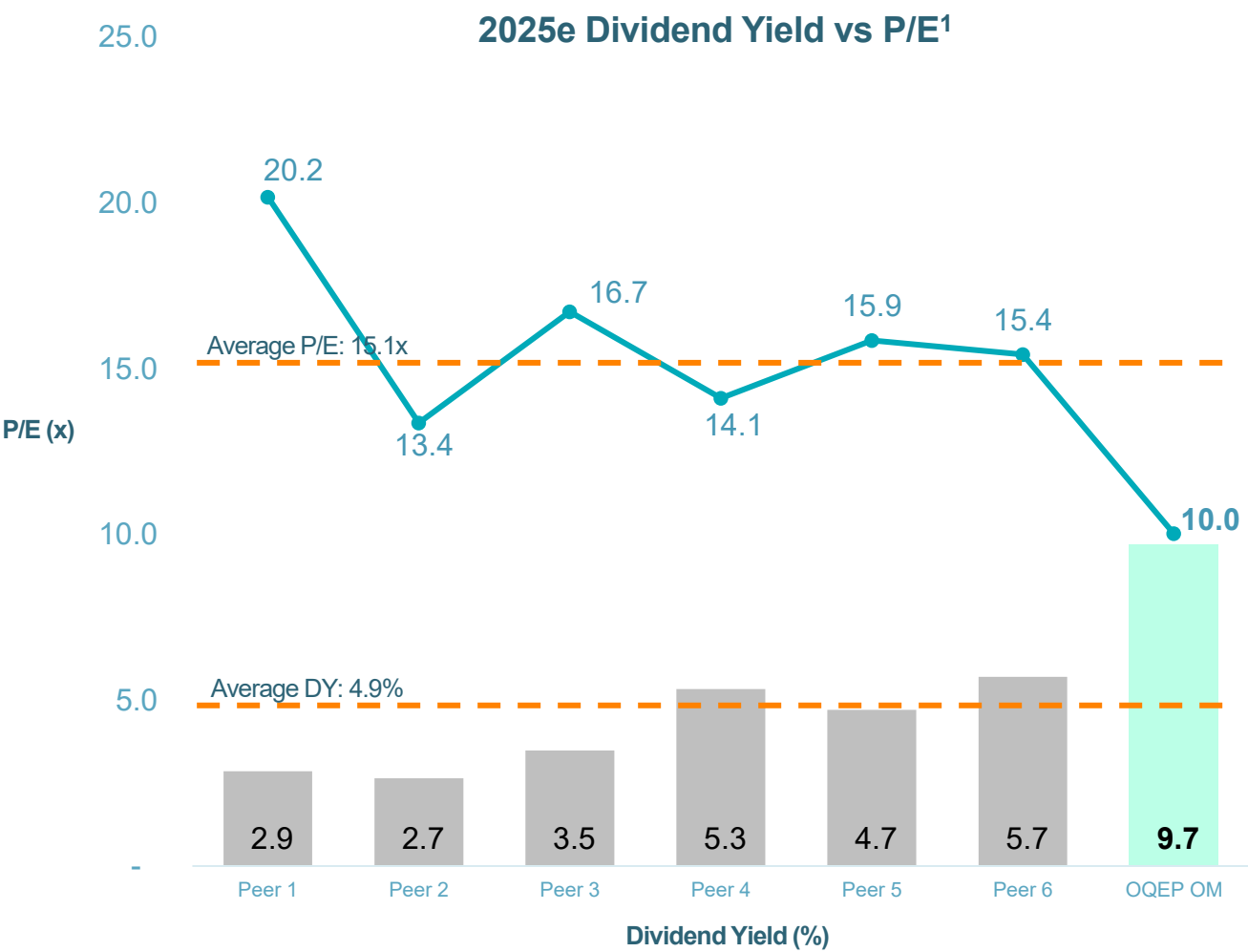
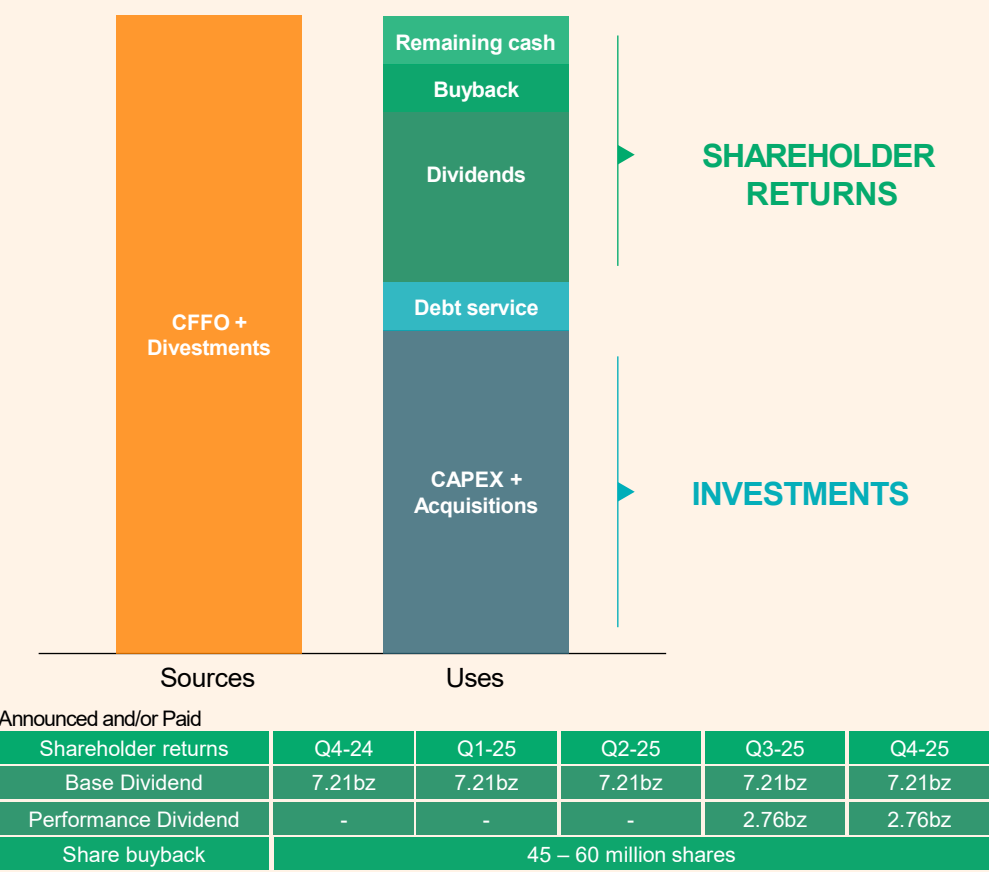
<sup>1</sup> Reserves as of June 2024.  
<sup>2</sup> On working interest ("WI") basis, WI basis defined as the proportion of production and/or reserves per OQEP's ownership stake in the assets (prior to the deduction of the government royalties or share of production)

<sup>3</sup> ROCE is operating profit divided by capital employed which is total assets minus current liabilities  
<sup>4</sup> 2024 In Country Value (ICV) retained of \$168m (41% of total procurement spend). 2024 SMEs spend of \$85m

# SUPERIOR SHAREHOLDER RETURNS ATTRACTIVELY PRICED



Illustrative capital allocation (sources & uses)



<sup>1</sup> Bloomberg (September 15, 2025). Peers include ADES AB, ADNOC GAS UH, ADNOC DRI UH, ADNOC LC UH, LUBEREF AB and ARAMCO AB



# SUMMARY FINANCIAL PERFORMANCE: YEAR-ON-YEAR

## YEAR ON YEAR ANALYSIS

| Operational                             | H1-25 | H1-24 | Variance |
|-----------------------------------------|-------|-------|----------|
| Oil and Condensate sales volume (mmbbl) | 11.3  | 10.2  | 10.8%    |
| Average realized sales price (\$/bbl)   | 74.4  | 82.2  | -9.5%    |
| Gas sales volume (bscf)                 | 59.8  | 60.3  | -0.8%    |
| Average realized sales price (\$/mscf)  | 3.44  | 3.48  | -1.1%    |

| Financial                                       | H1-25<br>OMR '000 | H1-24<br>OMR '000 | Variance |
|-------------------------------------------------|-------------------|-------------------|----------|
| Revenue                                         | 428,074           | 427,892           | 0.0%     |
| Gross Profit                                    | 164,438           | 165,971           | -0.9%    |
| EBITDA                                          | 317,439           | 317,351           | 0.0%     |
| Net Profit excluding ABRJ <sup>3</sup>          | 166,638           | 176,100           | -5.4%    |
| Net Profit                                      | 166,638           | 186,770           | -10.8%   |
| Adjusted Cash Flow From Operations <sup>1</sup> | 289,173           | 241,109           | 19.9%    |
| Capital Expenditure excluding ABRJ <sup>3</sup> | 120,234           | 128,401           | -6.4%    |
| Capital Expenditure                             | 120,234           | 151,193           | -20.5%   |
| Net Debt                                        | 173,009           | (99,734)          | -        |
| ROCE <sup>2</sup>                               | 24.4%             | 21.7%             | 12.5%    |

The Company delivered a strong operational and financial performance in H1 2025 where it increased Oil & Condensate sales volume by 10.8% compared to H1 2024, that helped the Company to significantly minimize the impact of the drop in oil prices on the profitability of oil sales.

Higher Oil & Condensate sales volume due to higher entitlement impact from drop in oil price and improved fiscal terms in Block 53

EBITDA remained stable and Net Profit decreased due to higher finance cost from new debt facilities in September 2024

Strong adjusted cash flow from operations at OMR 289.2 million, up from OMR 241.1 million in H1 2024.

Net Debt at OMR 173.0 million with leverage ratio 0.27x EBITDA

Post ABRJ transfer, strong operating profit offset the decrease in assets, leading to higher ROCE at 24.4%

<sup>1</sup> Adjusted cash flow from operations represent operating cashflows before working capital changes  
<sup>2</sup> Using annualised operating profit  
<sup>3</sup> OQEP divested its ownership in Abraj in a transfer to OQ SAOC, OQEP's Holding Company, in July 2024 as part of OQEP's IPO.

# SUMMARY FINANCIAL PERFORMANCE: QUARTER-ON-QUARTER

| Operational                             | Q2-25 | Q1-25 | Variance |
|-----------------------------------------|-------|-------|----------|
| Oil and Condensate sales volume (mmbbl) | 5.9   | 5.4   | 9.9%     |
| Average realized sales price (\$/bbl)   | 74.1  | 75.3  | -1.7%    |
| Gas sales volume (bscf)                 | 30.9  | 28.9  | 6.9%     |
| Average realized sales price (\$/mscf)  | 3.43  | 3.45  | -0.6%    |

| Financial                                       | Q2-25<br>OMR '000 | Q1-25<br>OMR '000 | Variance |
|-------------------------------------------------|-------------------|-------------------|----------|
| Revenue                                         | 222,604           | 205,470           | 8.3%     |
| Gross Profit                                    | 88,973            | 75,465            | 17.9%    |
| EBITDA                                          | 164,747           | 152,692           | 7.9%     |
| Net Profit                                      | 91,771            | 74,867            | 22.6%    |
| Adjusted Cash Flow From Operations <sup>1</sup> | 147,857           | 141,316           | 4.6%     |
| Capital Expenditure                             | 62,796            | 57,438            | 9.3%     |
| Net Debt                                        | 173,009           | 264,167           | -34.5%   |
| ROCE <sup>2</sup>                               | 25.8%             | 22.2%             | 16.4%    |

## QUARTER ON QUARTER ANALYSIS

Higher sales volume both for liquid and gas due to higher entitlement impact from drop in oil price and improved fiscal terms in Block 53. and completion of Block 61 schedule maintenance in Q1-25

Revenue increase from higher oil and gas sales volume despite lower oil price in Q2 2025

Gross Profit increased by 17.9%, and Net Profit rose by 22.6%, reflecting improved margins

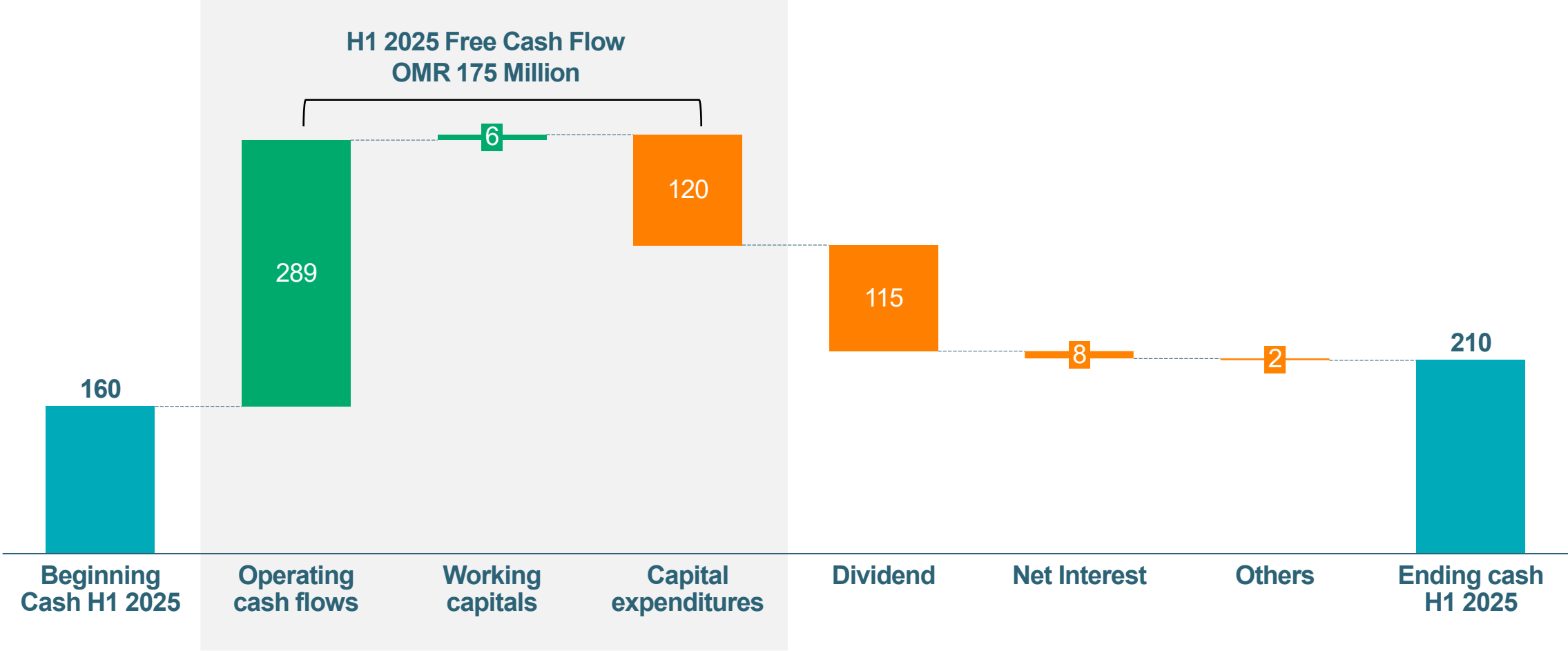
Adjusted cash flow from operations remained strong at OMR 147.9 million, up from OMR 141.3 million in Q1 2025.

Lower Net Debt due to higher cash balance at end of June 2025

Strong operating profit driven by higher margin, leading to an increase ROCE to 25.8%

<sup>1</sup> Adjusted cash flow from operations represent operating cashflows before working capital changes  
<sup>2</sup> Using annualised operating profit

# STRONG CASH BALANCE

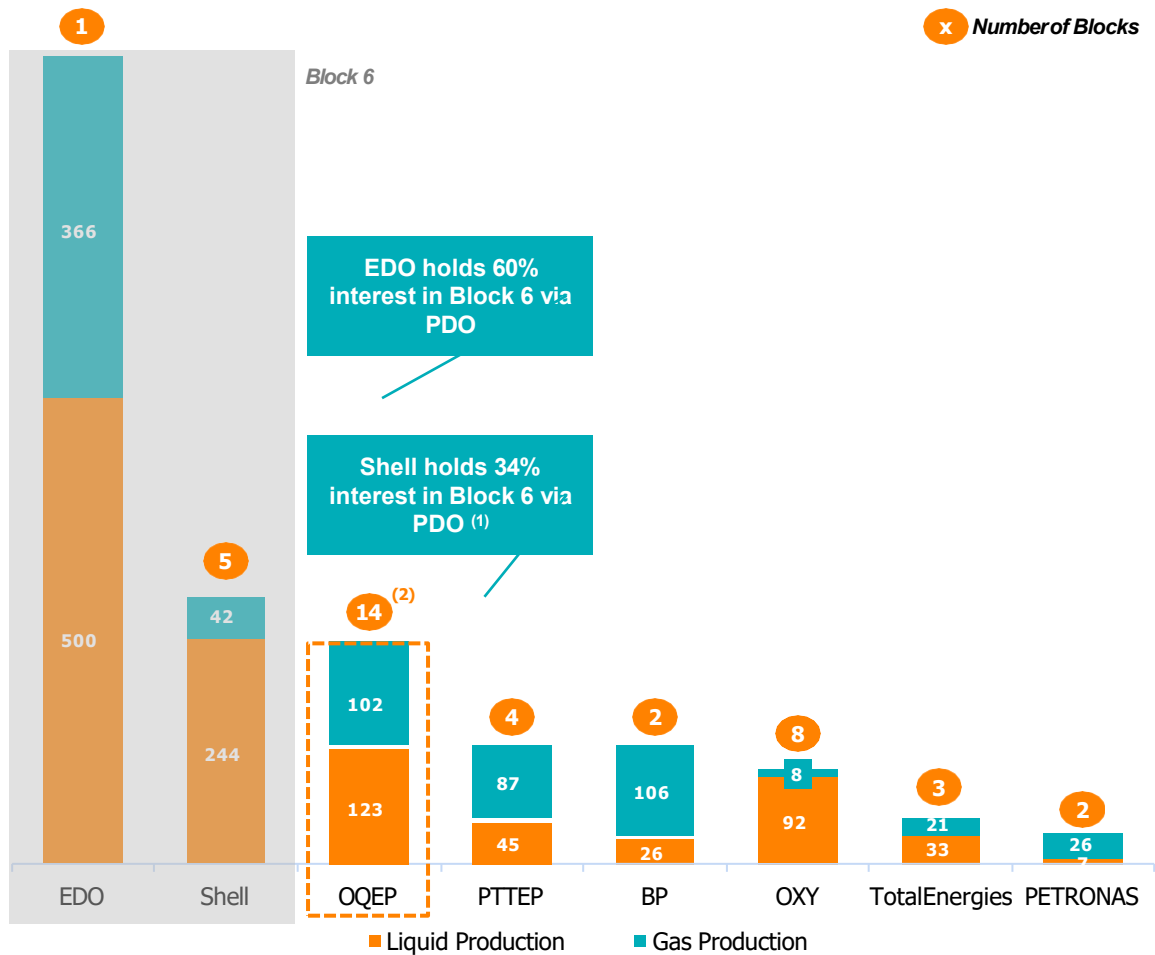




# CRUCIAL PLAYER IN OMAN’S UPSTREAM LANDSCAPE

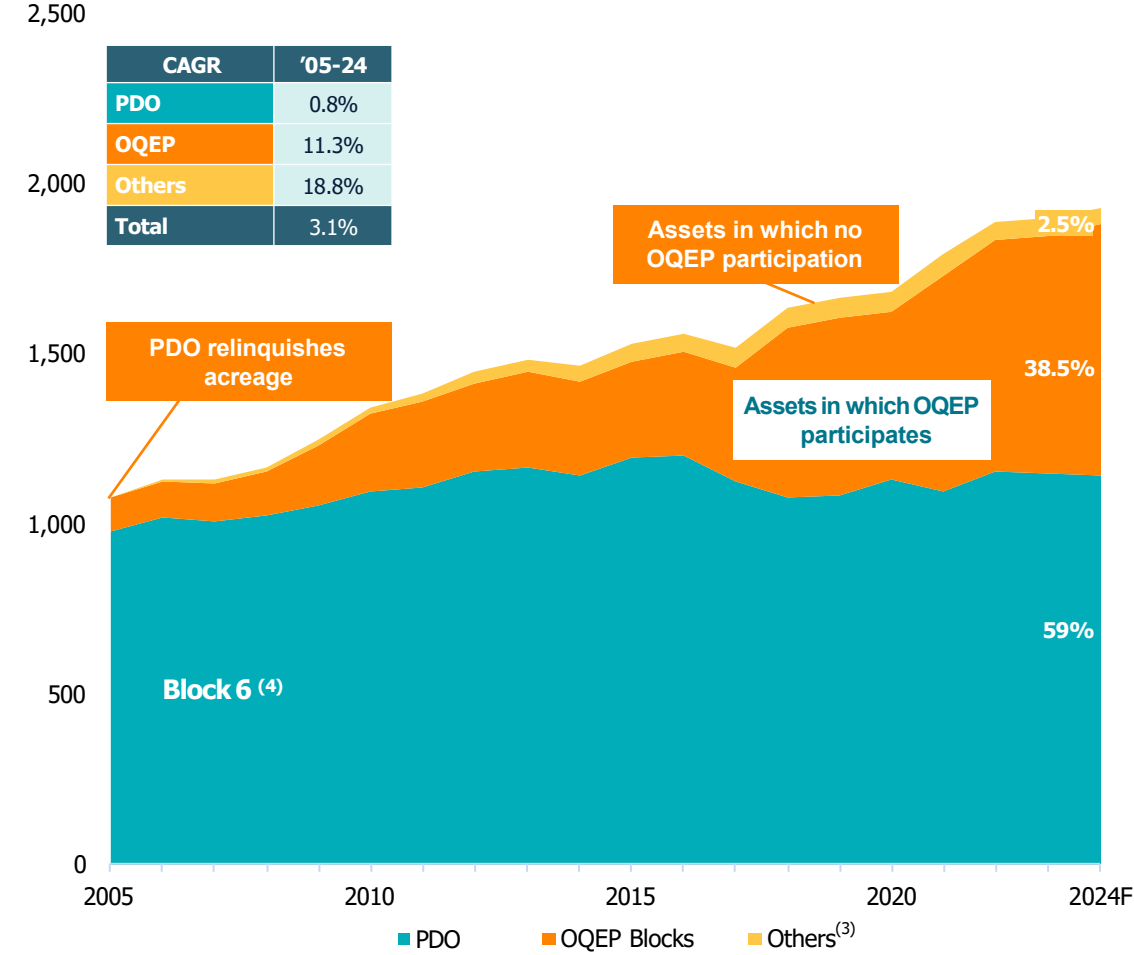
Block 6 remains the largest producing asset in Oman...

Liquid and gas production by company, kboepd



... but growth in production has been driven by relinquished areas and other assets

Liquid and gas production, kboepd



Source: Wood Mackenzie

<sup>1</sup> Shell holds a 34% interest in Block 6 through an 85% ownership in Private Oil Holdings Oman Limited (POHOL)

<sup>2</sup> Not including Block 30 and Block 62 which are currently in an exit process

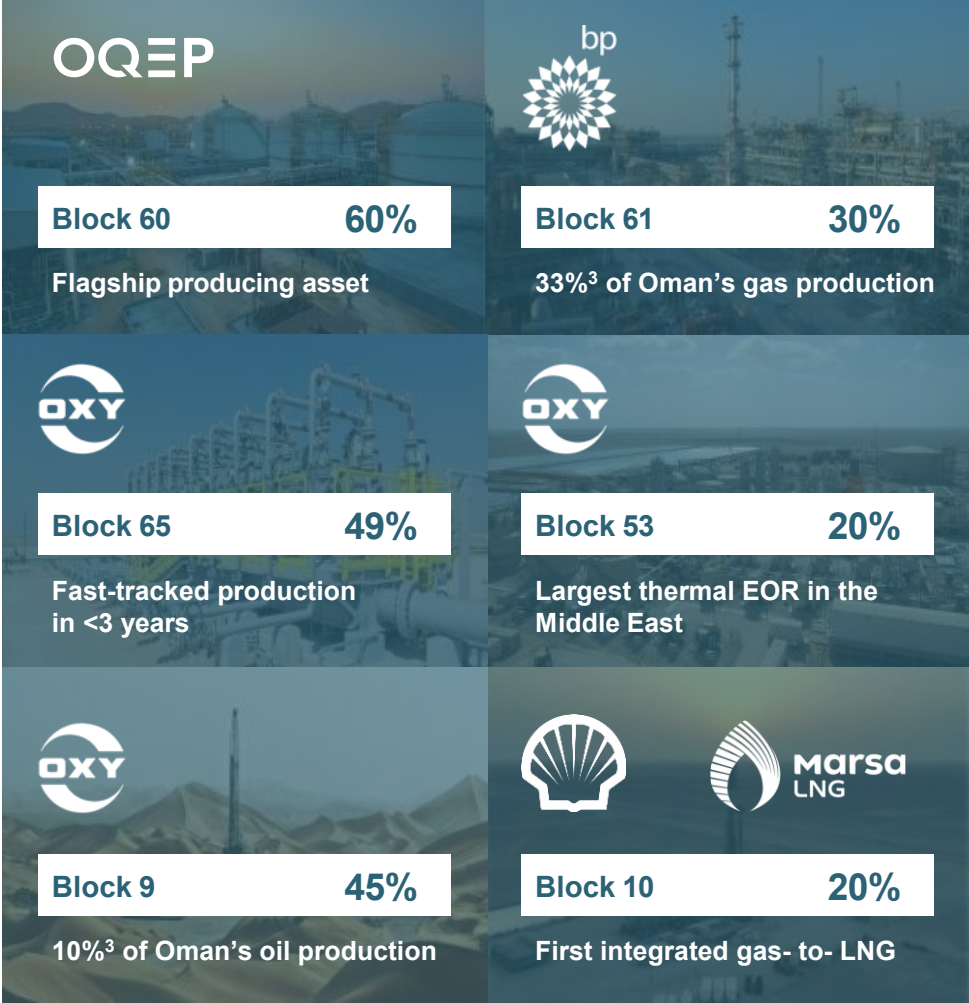
<sup>3</sup> Other Blocks (non-PDO, non-OQEP stake)

<sup>4</sup> Block 6 has split ownership; crude oil (and associated gas) is 60% owned by Oman Government (Via EDO); Shell (34%, TotalEnergies (4%), PTTEP (2%). Non-associated gas is 100% owned by Oman Government via EDO

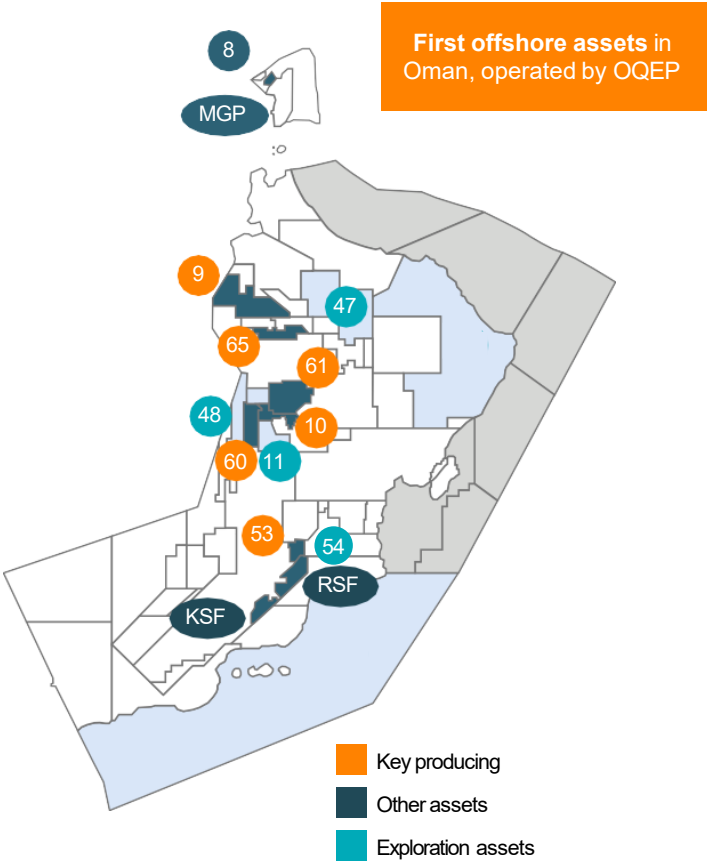
# HIGH QUALITY ASSET PORTFOLIO IN PARTNERSHIP



KEY PRODUCING ASSETS



Source: Wood Mackenzie  
1. Under Service contract  
2. Tariff arrangement



3. Wood Mackenzie, 2023  
4. Other assets include a long-term sale and purchase arrangement in respect of gas imported to Oman from the Dolphin field in Qatar  
5. Other exploration assets include Block 30 and 62 which are currently in an exit process

## OTHER ASSETS<sup>4</sup>

|                      |             |      |
|----------------------|-------------|------|
| Block 8 <sup>1</sup> | OQEP        | 100% |
| MGP <sup>2</sup>     | OQEP        | 100% |
| RSF <sup>1</sup>     | PETROGAS    | 25%  |
| KSF <sup>1</sup>     | MEDCOENERGI | 25%  |

## Exploration assets<sup>5</sup>

|                              |      |     |
|------------------------------|------|-----|
| Block 11                     | 10%  |     |
| High potential gas discovery |      |     |
| Block 48                     | OQEP | 60% |
| Block 54                     | OQEP | 60% |
| Block 47                     | eni  | 10% |

OQEP WI Stake

Significant industry experience with a track-record of project delivery and growth



**Mahmoud Al Hashmi**

*Acting Chief Executive Officer*

- Operational Oversight and Project Execution
- Extensive experiences in Technical, Managerial and Commercial aspects

26 Years of Experience



**Anwar Al Kharusi**

*Chief Executive Commercial*

- Acquisitions & Divestments
- Planning, Growth and Strategy
- Well & Reservoir Management

31 Years of Experience



**Jaber Al Namaani**

*Chief Financial Officer*

- Senior Finance Executive Across the OQ Group
- Significant Project Delivery Experience

21 Years of Experience



**Said Al Hashmi**

*Chief Executive PT&C*

- Senior human resources practitioner
- Talent attraction, development, and retention

15 Years of Experience



**Yaman Samman**

*General Counsel*

- Seasoned General Counsel
- Strong background in commercial and technical transactions

> 20 Years of Experience

# PROVEN STRATEGY DELIVERING SHAREHOLDER VALUE



## RESILIENCE

### PROVEN PERFORMANCE THROUGH CYCLES

- 13x production increase since 2009<sup>1</sup>
- ~24% ROCE<sup>2</sup>, exceeding peer average ~15%<sup>3</sup>

### STRATEGIC COST ADVANTAGE

- Competitive fiscal regime
- Opex <\$10/boe consolidated
- Continual operational and technical excellence

### LONG-TERM GAS CONTRACTS WITH OIL UPSIDE

- Predictable, long-term revenue streams from Gas Sales Agreements

### ROBUST CASHFLOWS AND CAPITAL STRUCTURE

- H1 2025 Adjusted CFFO OMR 289.2m +20% Y-o-Y
- Conservative leverage as compared to Peers average<sup>4</sup>



## AGILITY

### BALANCE SHEET STRENGTH AND FLEXIBILITY

- Low leverage ~0.27x EBITDA provides flexibility
- Cash balance ~OMR 210m

### CAPEX AND OPEX

- Optimize and enhance opex and capex
- Ability to flex capex dependent on economic conditions

### LONG-TERM INVESTMENT AND VALUE GENERATION

- Protect long-term growth opportunities of QQEP's high quality portfolio of assets



## VALUE

Base Dividend

Performance Linked Dividend

Share Buyback Program

~10% Dividend Yield

<sup>1</sup> As of December 31, 2024

<sup>2</sup> Using annualised operating profit

<sup>3</sup> Wood Mackenzie 2023

<sup>4</sup> HSBC EEMEA Oil and Gas Chartbook (August 5, 2025)



# Appendix

| 2025                         | Guidance                                                                                                                                                                                                                  |
|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Production                   | <ul style="list-style-type: none"> <li>• 220 – 230 kboepd, net working interest</li> <li>• Production mix, Oil/Gas: 55%/45%</li> </ul>                                                                                    |
| Operating Expenditure        | <ul style="list-style-type: none"> <li>• Less than \$10/boe</li> </ul>                                                                                                                                                    |
| Capital Expenditure – revise | <ul style="list-style-type: none"> <li>• \$0.7 – \$0.9 billion, net working interest</li> </ul>                                                                                                                           |
| Capital structure policy     | <ul style="list-style-type: none"> <li>• Maximum leverage of up to 1.0x Net debt / EBITDA in the current oil price environment</li> <li>• Conservative through-the-cycle leverage as compared to Peers average</li> </ul> |



## Engaging value levers to achieve strategic ambitions

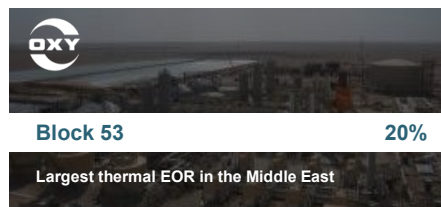


# STRATEGY IN ACTION: PORTFOLIO REVIEW

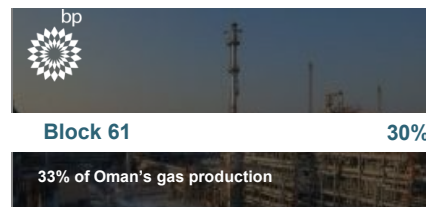
## PRODUCTION



- Bisat C expansion launched ahead of schedule
- +37,000 barrels oil per day processing capacity
- Support +10% production growth



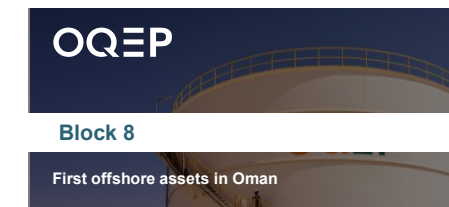
- Extended EPSA to 2050
- Potential +800m gross oil barrels
- Improved fiscal terms



- Updating asset development plan
- Potential additional 2 TCF gross
- Currently supplies 1.5 bcf/d gross



- One of the lowest GHG emission LNG plants in the world at 3kg CO<sub>2</sub>/boe
- Initial construction started Q2 2025
- Anticipated to be ready in 2028

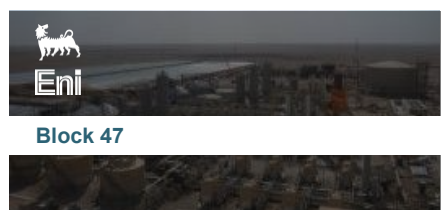


- Drilled new development well
- Expected to add to the gas and condensate production

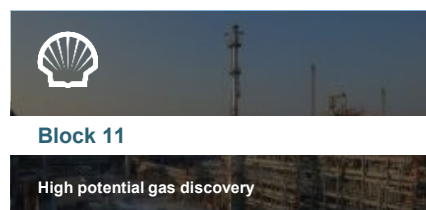
## EXPLORATION



- New EPSA with MEM
- JOA with Genel
- OQEP 60% operator / Genel 40% non-operator
- 3 year exploration program



- Extension Phase 1 exploration agreed with MEM
- Partnered with ENI
- Spudding of well February 2025



- Initial gas discovery 2024
- Under appraisal

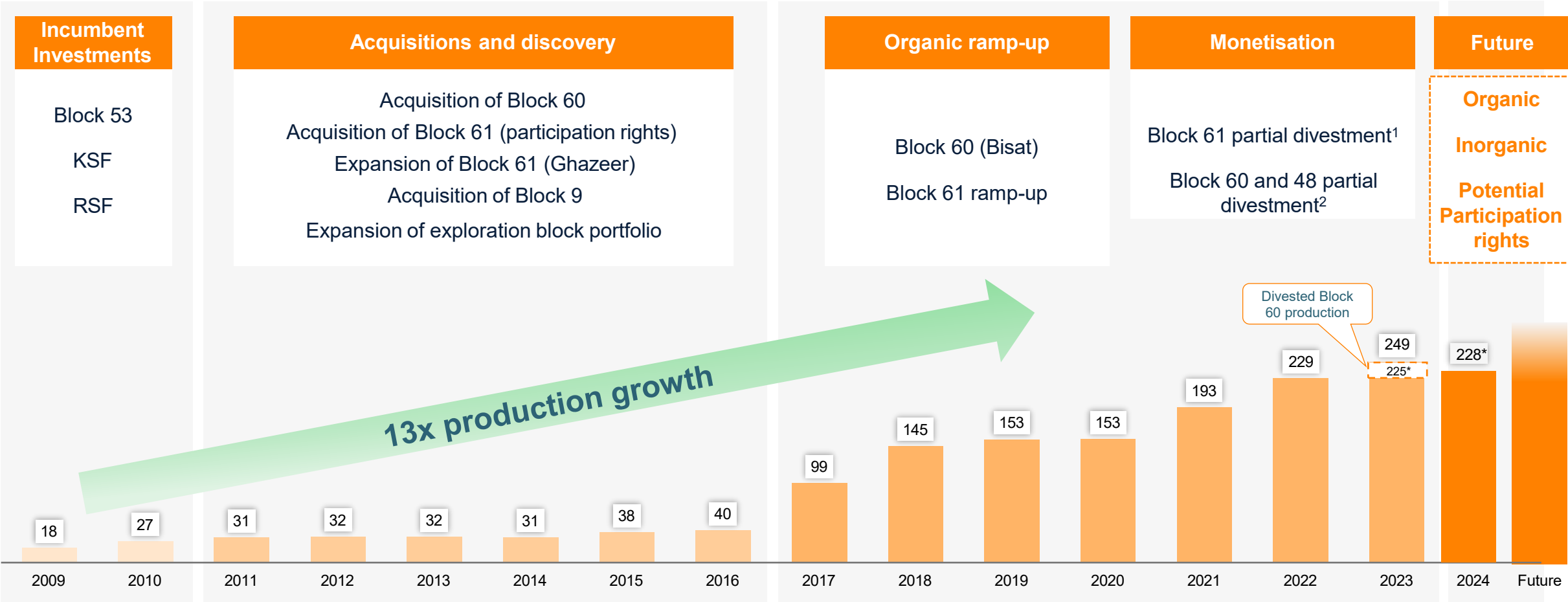


- MEM marketing 15 blocks 2025 and 2026
- OQEP assisting marketing with MEM partners including Scotiabank



- Post period, entered agreement with MEM and TPAO to evaluate certain blocks
- Signed an agreement to explore new opportunities together

# PROVEN TRACK RECORD OF DELIVERING VALUE AND GROWTH



WI Production (kboepd)

\* Post Block 60 divestment

<sup>1</sup> Block 61 divestment in 2018

<sup>2</sup> Block 60 and 48 divestment in 2023

# PARTICIPATION RIGHTS – NOTABLE RELATIONSHIP WITH GOVERNMENT OF OMAN

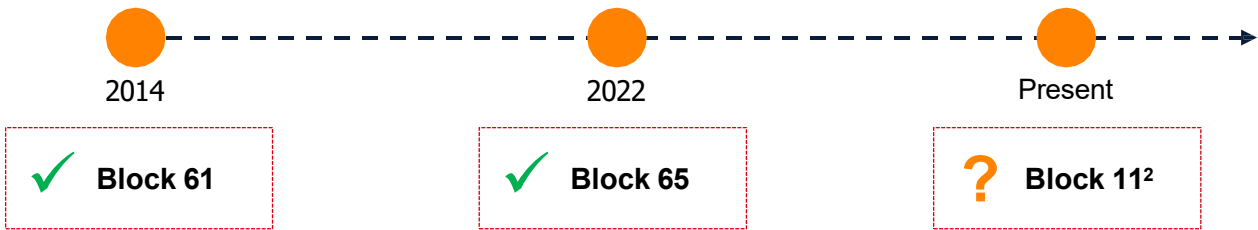
## Participation Rights – Overview

- Government of Oman has **Participation Rights** for developments that reach DOC
- Participation Rights typically provide optionality to acquire a **30% stake**, exercised at **historic cost**
- OQEP has a **track record of always being the government's preferred participation partner** since OQEP's inception
- **OQEP's participation is not an obligation but an option** – proceeding only if the opportunity fulfils OQEP's investment criteria
- Increased working interest post-DOC provides **de-risked upside**<sup>1</sup>

## Participation Rights mechanism



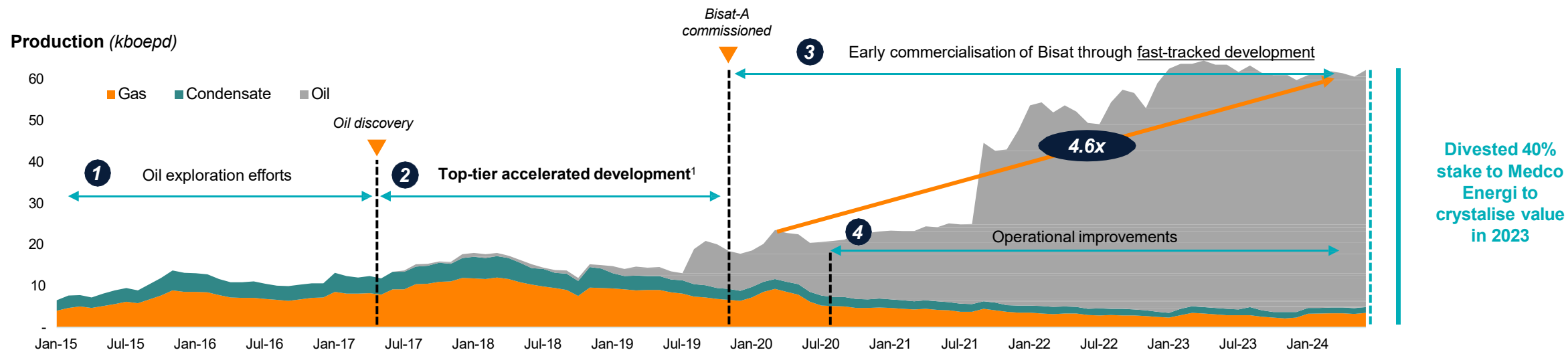
## History of OQEP Participation Rights



<sup>1</sup> Applicable in a scenario where OQEP is already a participant in the asset

<sup>2</sup> Potential candidate for participation rights

# SUCCESSFUL OPERATOR WITH A COMMERCIAL “IOC-LIKE” MINDSET



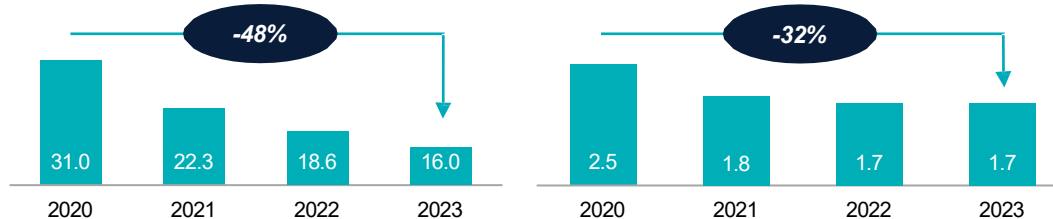
- 1
  - > Acquired from government by OQEP in 2011, commissioned ABB gas development in 2015
  - > Effective exploration approach led to Bisat oil discovery in 2017
- 2
  - > Expedited development of the Bisat oil discovery
- 3
  - > Back-to back commissioning of Bisat A, B and C and accelerated drilling resulting in a significant production ramp-up
  - > Modular design and phased approach reduced development risk

## Experience-led operational improvements

Well construction duration (# days)

Development well cost (\$mn/well)

4



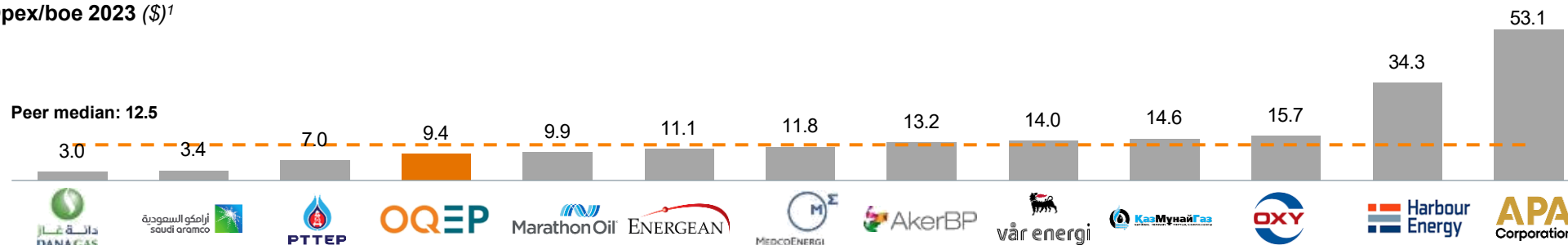
<sup>1</sup> From discovery to commissioning of development facilities



# LOW-COST ASSET BASE WITH HIGH CASHFLOW EFFICIENCY

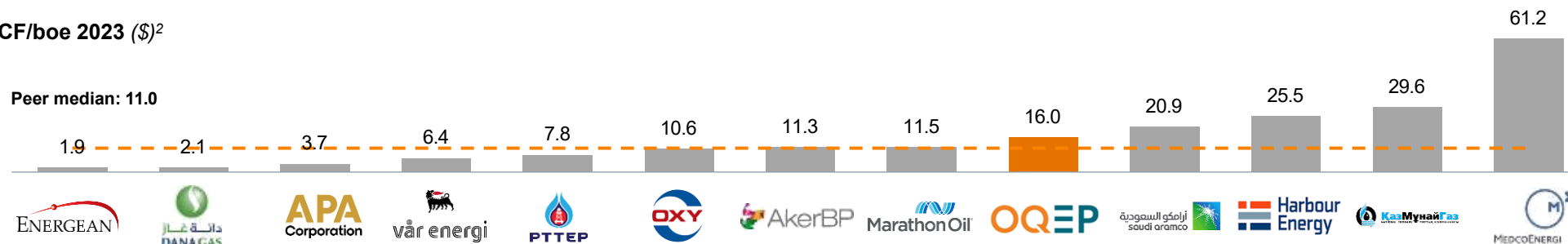
Low-cost asset base...

Opex/boe 2023 (\$)<sup>1</sup>



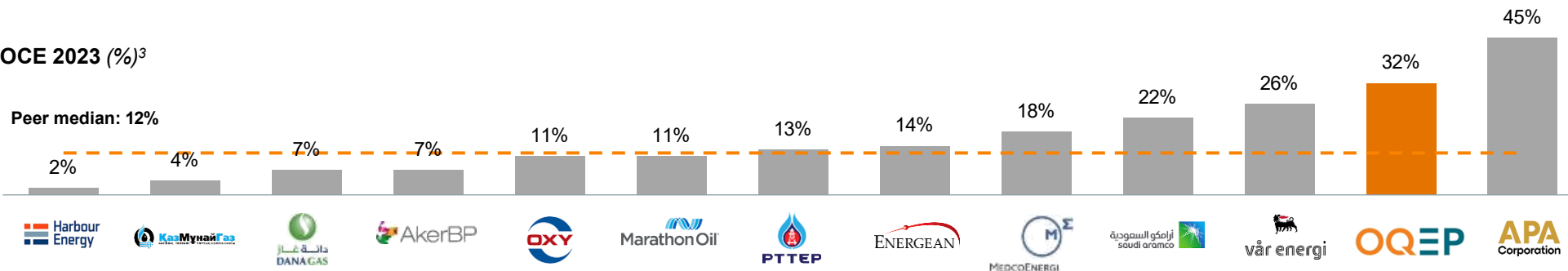
...reflected in top range cashflow efficiency vs. peers, also supported by attractive fiscal regime...

FCF/boe 2023 (\$)<sup>2</sup>



...generating market leading returns

ROCE 2023 (%)<sup>3</sup>



Source: Company information, Wood Mackenzie

<sup>1</sup> Based on Wood Mackenzie estimates; defined as operating expenditure per boe over the remaining life of a project or field

<sup>2</sup> Based on Wood Mackenzie estimates; FCF defined as Net cashflow from operating activities minus capital expenditure. OQEP FCF is adjusted to remove FCF attributable to Abraj

<sup>3</sup> ROCE is operating profit divided by capital employed which is total assets minus current liabilities. OQEP ROCE is adjusted to remove Abraj contribution

OQEP’s ESG strategy is built on three pillars, aligned with Oman Vision 2040 and international best practices

## Exploring Green Solutions

- Net Zero by 2050**
  - 25% GHG intensity reduction by 2030
- Renewable energy integration**
  - Marsa LNG at 3kgCO2/boe
- Resource Optimization**
  - Water recycling, waste reduction

## Discovering Shared Value

- Local Focus**
  - 85% supplier local spend
  - Omanization rate >90%
- Youth Development**
  - 49% new hires under 30
- Community Investment**
  - \$1.6m+ in education and health

## Governance

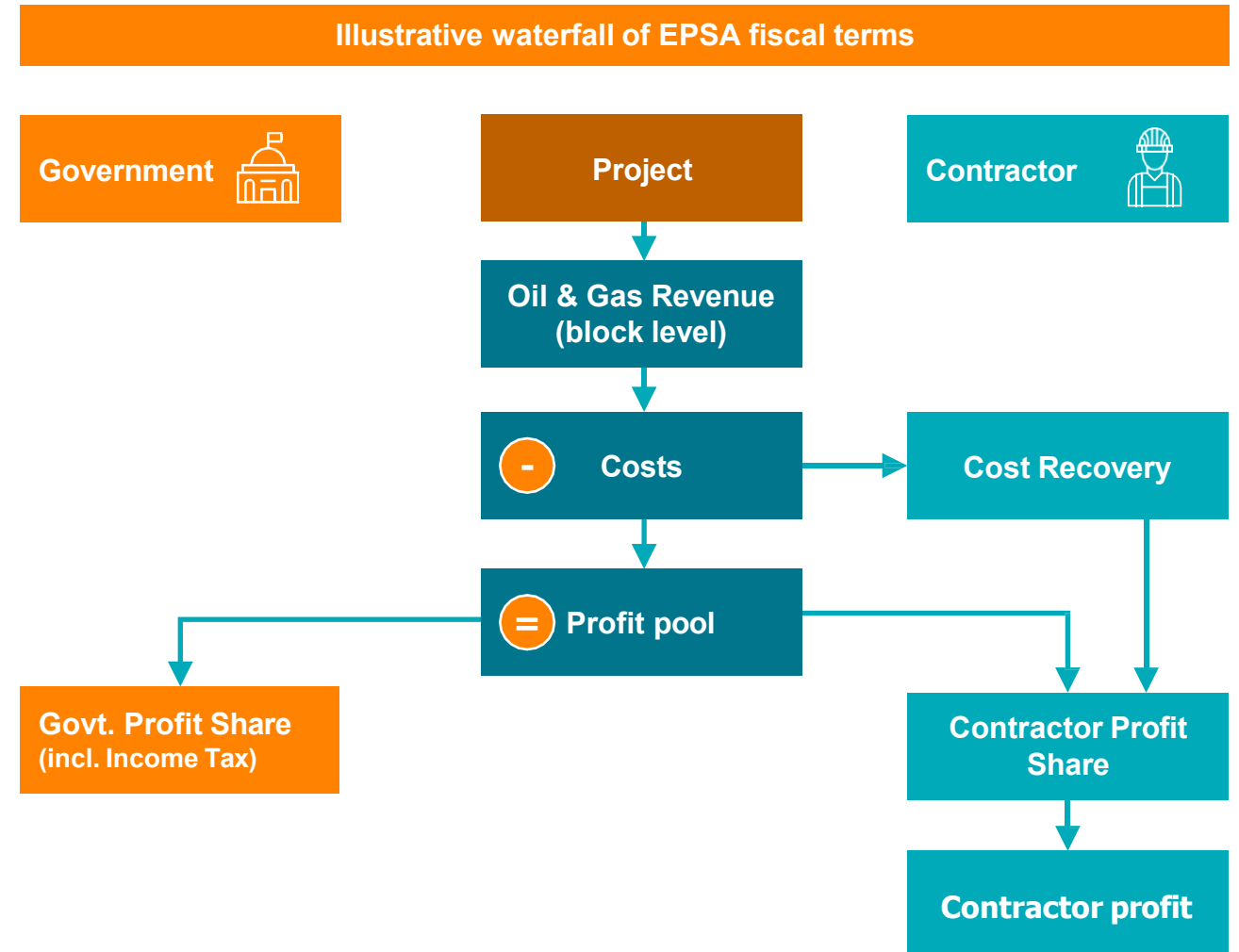
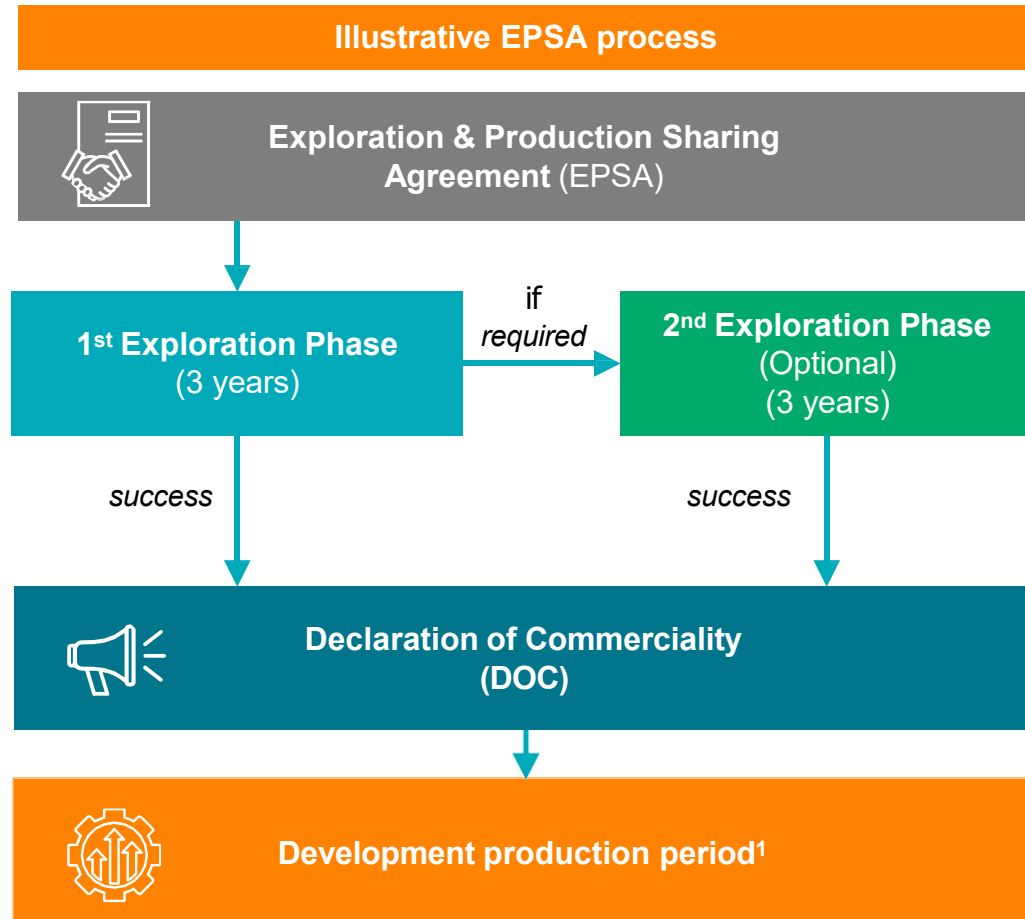
- Governance Excellence**
  - Transparency and ethical compliance
- Supply Chain**
  - 100% environmental screening
- Local Content**
  - 41% total spend retained in Oman

## Key Achievements 2024

- Zero environmental non-compliance
- 1000 native trees planted; 133m+ litres sewage recycled
- 7% water use reduction; 33% drop in cyber attacks
- MEED Energy Project of the Year (Bisat Block 60)

Empowering Oman’s energy transition through responsible and sustainable growth

# OMANI EPSA MODEL OVERVIEW





# Thank you

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**OQ Exploration & Production (OQEP.OM)**

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